



## Limits sought for bank payday loans

BY JENNIFER BJORHUS STAR TRIBUNE  
Friday, April 26, 2013

Federal bank regulators moved Thursday to clamp down on the deposit advances banks offer, a first step in what's expected to be a broader crackdown on the country's multi-billion dollar payday loan industry.

Although most people associate high-interest, fast-cash payday loans with check-cashing shops on the street, online, a handful of commercial banks, notably Wells Fargo & Co. and U.S. Bancorp, offer similar advances: paychecks or Social Security checks, for instance. The loans are pitched to people with existing accounts as handy help for financial emergencies and a way to avoid overdrafts.

In Arkansas, at least four banks offer payday lending products - Regions Bank, Wells Fargo Bank, US Bank and Bank of Arkansas.

Arkansas law caps the annual interest rate on loans to 17 percent for all lenders except banks based out of state.

The banks can circumvent Arkansas law because of a section in the Gramm-Leach-Bliley Financial Modernization Act of 1999 that allowed out-of-state banks to offer loans through their Arkansas branches with interest rates set in their home states.

Consumer advocates have protested that the bank products are no different from the payday loans on the street, which they view as predatory products that catch vulnerable consumers in a churn of repeat borrowing that's tough to break.

On Thursday, the Office of the Comptroller of the Currency and the Federal Deposit Insurance Corp. issued a two-page guidance document seeking to rein in the products and establish a clear ability-to-repay standard. Although relatively few commercial banks offer the products, many have been eyeing them as they seek new revenue sources.

"The proposed supervisory guidance released today reflects the serious risks that certain deposit advance products may pose to financial institutions and their customers," FDIC Chairman Martin Gruenberg said in a news release. "Many financial institutions already profitably offer affordable small-dollar loans as an alternative to high cost payday loans, and we encourage institutions to continue to seek ways to responsibly meet the need for small loans."

The guidance highlights several existing federal laws and regulations already governing the deposit advance loans and gives banks a stern warning to comply. It also pushes further, requiring banks to clearly disclose the costs of the loans in terms of an annual percentage rate and to develop specific board-approved policies on underwriting deposit advance loans.

Among the requirements, banks would have to use adequate underwriting to determine whether a borrower has enough income to repay the loan without getting another one. There would need to be a cooling-off period of at least one monthly statement cycle between loans.

Banks would also need to repeat the underwriting before raising credit limits and re-evaluate eligibility at least every six months.

The guidance isn't final. The public has 30 days to comment.

Consumer advocates cheered. "This guidance will probably lead to the elimination of payday loans at banks," said Nick Bourke, project director at the Pew Charitable Trusts.

Kathleen Day, a spokesman for the Center for Responsible Lending, said the proposals were what her group expected and that she hopes regulators adopt them. "It's amazing you have to codify this, because it's really Banking 101," Day said.

The Consumer Financial Protection Bureau, which supervises nonbank payday lenders as well as some banks, said Thursday that it supports the guidance and is still studying the products and will use its authority to address what it has found to be "serious consumer protection concerns related to the sustained use of a high-cost product."

On Wednesday, the consumer agency issued a white paper on payday loans and the deposit advances banks offer, noting several problems with the products. Among these was the lack of basic underwriting to determine whether borrowers can actually repay the money.

The median size of individual deposit advances at banks is \$180, the agency said in its report, and banks typically charge around \$10 per \$100 borrowed, which translates into an annual percentage rate of 304 percent for a 12-day advance. There's a lot of repeat borrowing.

The Federal Reserve, which didn't join the guidance, sent a letter and statement via e-mail on Thursday to all banks it supervises saying the products pose "significant consumer risks." It encouraged state member banks to find responsible products to meet small-dollar credit needs.

Spokesmen for San Francisco-based Wells Fargo & Co. and U.S. Bank in Minneapolis said staff members were reviewing the guidance and weren't immediately available for comment.

"Our Checking Account Advance gives customers access to funds for use in case of an emergency, with transparent pricing, as well as limits, safeguards and cooling-off periods built in to help customers avoid becoming overextended," US Bank spokesman Tom Joyce said in an e-mail. "Ninety-six percent of our customers who have used CAA say they are satisfied or very satisfied with the service. We received the regulators' proposed guidance for the industry this morning, and are currently reviewing it."

Business, Pages 25 on 04/26/2013